

## CHECKLIST: SHORTCUTS & TRICKS

### √ Shortcuts

- > What exactly do you want your partner to say?
- > Write your dream answers next to your questions or as footnotes
- > Or: have your partner read a complete script

### √ Tricks

- > The Power of Why
- > The pregnant pause
- > Ask the opposite
- > Consequences?
- > Timeline – “first, then, finally...”

### √ Embrace Surprises